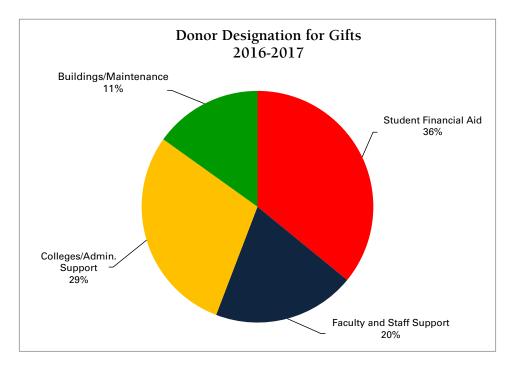
Gift Activity (in thousands)

Fiscal Year

| | 2007-2008 | 2008-2009 | 2009-2010 | 2010-2011 | 2011-2012 | 2012-2013 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 |
|-----------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Receipts | | | | | | | | | | |
| Outright Gifts and Payments | | | | | | | | | | |
| on Previous Commitments | \$76,226 | \$64,878 | \$59,681 | \$63,378 | \$61,132 | \$61,815 | \$65,377 | \$106,021 | \$91,574 | \$178,353 |
| Trust and Annuity Gifts | 2,312 | 1,996 | 2,192 | 3,175 | 2,039 | 2,018 | 1,081 | 287 | 1,143 | 2,243 |
| University Gifts | | 8,654 | 1,759 | 2,649 | 1,105 | 956 | 790 | 0 | 6,205 | 189 |
| Total Gift Receipts | \$78,538 | \$75,528 | \$63,632 | \$69,202 | \$64,276 | \$64,789 | \$67,248 | \$106,308 | \$98,922 | \$180,785 |
| New Commitments | | | | | | | | | | |
| Pledge Commitments | 57,064 | 29,936 | 30,826 | 23,236 | 27,655 | 20,795 | 40,290 | 40,105 | 23,173 | 31,543 |
| Bequests and Insurance | | | | | | | | | | |
| Commitments | 45,658 | 60,189 | 41,545 | 48,040 | 47,531 | 62,461 | 46,000 | 66,328 | 53,948 | 64,856 |
| Less Payments on | | | | | | | | | | |
| Previous Commitments | (45,876) | (37,904) | (34,921) | (37,203) | (37,566) | (35,368) | (34,624) | (47,946) | (45,732) | (42,182) |
| Total Gift Income | \$135,384 | \$127,749 | \$101,082 | \$103,275 | \$101,896 | \$112,677 | \$118,914 | \$164,795 | \$130,311 | \$235,002 |

| By Donor Source 2016-2017 | | | By Donor Designation 2016-2017 | | | | | |
|---------------------------|-----------|--------|--------------------------------|-----------|--------|--|--|--|
| Individuals | \$199,596 | 84.9% | Student Financial Aid | \$84,384 | 35.9% | | | |
| Corporations | 22,692 | 9.7% | Faculty and Staff Support | 46,783 | 19.9% | | | |
| Foundations | 12,714 | 5.4% | Colleges/Admin. Support | 68,311 | 29.1% | | | |
| | | | Buildings/Maintenance | 35,524 | 15.1% | | | |
| Total | \$235.002 | 100.0% | Total | \$235.002 | 100.0% | | | |



Office of Institutional Research (Source: ISU Foundation) Last Updated: 12/12/2017